

Ohio

STATE CHAMPION
AUCTIONEER BID CALL

Contest

REGISTRATION

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MONDAY, AUGUST 2, 2010
6:00 P.M. - 9:00 P.M.
OHIO STATE FAIR
SHOWPLACE PAVILLION

EVENT SPONSORED BY THE OHIO AUCTIONEERS ASSOCIATION AND OHIO AUCTIONEERS COMMISSION

TIME & LOCATION OF CONTEST |

The Ohio State Champion Auctioneer Bid Call Contest will begin promptly at 6:00 p.m. on Monday, August 2, 2010 at the Ohio State Fair Showplace Pavilion.

ELIGIBILITY OF CONTESTANTS |

You do not need to be a member of the OAA to enter! Any auctioneer or apprentice licensed by the Ohio Department of Agriculture who practice the profession of auctioneering in the State of Ohio is eligible to participate in the contest. Both officers and directors of the Ohio Auctioneers Association and members of the committee are also eligible to compete in the contest. Also, *prior contest winners* are encouraged to enter, with the exception of first place winners in either the Junior or Senior division.

COMPETITION CATEGORIES

JUNIOR DIVISION—for those with less than four (4) years bid calling experience.

SENIOR DIVISION—for those with greater than four (4) years of bid calling experience.

Your level of competition is determined as the date you received your individual state license. You can only compete in the level for which you qualify.

ENTRY FEE AND CLOSING DATE |

The registration fee is \$50.00 for each contestant.

Mail entries to:

OHIO STATE CHAMPION AUCTIONEER BID CALL CONTEST
 17 S. HIGH STREET, SUITE 200
 COLUMBUS, OH 43215

Or, fax to 614-221-1989

Make checks payable to the Ohio Auctioneers Association. All contest registrations must be postmarked on or before midnight, July 30, 2010. **LATE ENTRIES WILL SELL FIRST IN THE CONTEST.**



PERFORMANCE ORDER AND APPEARANCE |

All contestants should be dressed business casual. Each contestant will appear on the program in the REVERSE order the entries were received (first entries will sell last). Auctioneers who sign up the day of the contest will sell before those who pre-register. Each contestant must appear as his or her number is called by the master of ceremonies. Any contestant failing to appear in the assigned order will receive a 10-point penalty and shall appear at the next opening as directed by the master of ceremonies. You will be selling your item plus other supplied items, if necessary.

CONTEST PROCEDURES |

On the first round, the top-scoring contestants will be invited to participate in the finals. In case of a tie in third place, those tied will be eligible to participate in the finals. Immediately following the first round, the top scoring contestants will sell again for the finals. The event organizers will provide items to be sold in the finals.



JUDGES AND JUDGING | There will be 3 judges for the contest. Each judge will score in all categories. The categories scored shall be: *Salesmanship, Enthusiasm, and Speech and Bid Calling Ability*. The judges' decision will be final. Categories will be weighted by the following: introduction and initial command, appearance and poise (10%); body language, eye contact and surveying of crowd (10%); chant, clarity, speed, rhythm and timing (50%); interview question (20%). The last 10% of judging will be based on whether the bid caller would be considered a good ambassador for the state of Ohio. Individual score sheets will NOT be available to the contestants or the general public after the conclusion of the event.

AWARD CATEGORIES

SENIOR DIVISION | The Champion in this division shall receive a trophy and a cash prize OR an entry fee to the NAA (National Auctioneers Association) annual Bid Call Competition which takes place at the C&S every July; second place shall be recognized with a trophy; and third place shall be recognized with a trophy. Second and third place winners will receive an automatic entry into the next year's competition.

JUNIOR DIVISION | The Champion in this division shall receive a trophy and a cash prize; second place shall be recognized with a trophy; and third place shall be recognized with a trophy. Second and third place winners will receive an automatic entry into the next year's competition.

DECLARATION OF CONTEST SALES AND CHARITY | It is the intention of the sponsors that the contest shall be conducted with the highest integrity. All sales are to be bona fide, actual sales and the net proceeds going to a designated charity. You must bring one donated item that you will sell at the auction (suggested value \$25.00). The item may be from your own company or another donor. Contestants will sell the item they bring. All items purchased are tax deductible.

CHARITY OF CHOICE | The designated charity for 2010 is the St. Jude Children's Research Hospital. St. Jude was founded by the late entertainer Danny Thomas. It maintains 60 inpatient beds and treats about 260 patients each day, about 5,100 in active status, most of whom are treated on an outpatient basis. St. Jude is the first institution established for the sole purpose of conducting basic and clinical research and treatment into catastrophic childhood diseases, mainly cancer. St. Jude continues to be the only National Cancer Institute-funded cancer center devoted solely to children. St. Jude is the only pediatric cancer research center where families never pay for treatment not covered by insurance. No child is ever denied treatment because of the family's inability to pay. For more information on St. Jude, please visit their website at www.stjude.org.

DIRECTIONS AND PARKING INFORMATION | *Parking is not included in contest registration.*

The Ohio State Fair address is: 717 E. 17th Street Columbus, OH 43211; ohioexpocenter.com

From the North

Take I-71 South to 17th Avenue/Exit 111. Signs and parking attendants will direct guests to the proper parking areas. For large Expo Events located on the south portion of the grounds, parking may also be accessible from 11th Avenue/Exit 110. This is determined on an event-by-event basis.

From the South

Take I-71 North to 17th Avenue/Exit 111. Signs and parking attendants will direct guests to the proper parking areas. For large Expo Events located on the south portion of the grounds, parking may also be accessible from 11th Avenue/Exit 110. This is determined on an event-by-event basis.

From the West

Take I-70 East to I-71 North. Take I-71 North to 17th Avenue/Exit 111. Signs and parking attendants will direct guests to the proper parking areas. For large Expo Events located on the south portion of the grounds, parking may also be accessible from 11th Avenue/Exit 110. This is determined on an event-by-event basis.

From the East

Take I-70 West to I-71 North. Take I-71 North to 17th Avenue/Exit 111. Signs and parking attendants will direct guests to the proper parking areas. For large Expo Events located on the south portion of the grounds, parking may also be accessible from 11th Avenue/Exit 110. This is determined on an event-by-event basis.



Ohio STATE CHAMPION AUCTIONEER BID CALL *Contest*

ENTRY FORM

August 2, 2010
 6:00 p.m. – 9:00 p.m.
 (details regarding the contest are on page 2 & 3)

SPONSORED BY THE OHIO AUCTIONEERS ASSOCIATION AND OHIO AUCTIONEERS COMMISSION

NAME: _____

DBA: _____

ADDRESS: _____

CITY: _____ STATE: _____

ZIP: _____

EMAIL: _____

PHONE: _____ FAX: _____

OHIO STATE AUCTIONEER LICENCE NUMBER: _____

PLEASE CHOOSE ONE:

SENIOR DIVISION **YES** **No**
 GREATER THAN FOUR (4) YEARS EXPERIENCE

JUNIOR DIVISION **YES** **No**
 LESS THAN FOUR (4) YEARS EXPERIENCE

ONLY ONE ITEM IS REQUIRED FOR THE COMPETITION. FINALISTS WILL BE PROVIDED WITH AN ITEM BY THE OAA.

THE ENTRY FEE IS \$50 PER CONTESTANT.

Make checks payable to:
 OHIO AUCTIONEERS ASSOCIATION
 17 S. HIGH STREET, SUITE 200
 COLUMBUS, OH 43215

Forms can be emailed to
 Bethany@assnoffices.com or faxed to
 614-221-1989

QUESTIONS? Contact Bethany at
 614-221-3245; ext. 211

